FREQUENTLY ASKED QUESTIONS & ANSWERS ABOUT NAHC-NHPCO COLLABORATION

FAQ

● What are the benefits of a consolidation of NAHC and NHPCO members?
  ○ A consolidated organization will have the opportunity to leverage a stronger, unified industry voice – encompassing legislative, regulatory, communications, and legal efforts – and best represent the spectrum of home and community-based healthcare providers. The organization can engage in collaborative, cross-sector advocacy, where the different facets of healthcare at home can more efficiently and quickly learn from each other to best serve patients and members.

● What will be the name of the merged organization?
  ○ The name of the consolidated organization will be determined following a thorough review of branding opportunities in concert with member volunteer participation.

● What will be the mission of the new organization?
  ○ The mission and vision of the organization will be developed through member input, building on Board discussions to date, and will codify the fundamental purpose of the new organization and the future it aims to create. The new organization will be the leading authority in transforming care in the home. It will serve as an inclusive thought leader, advocate, educator, and convener and the unifying voice for those providing and receiving healthcare through all stages of life. The envisioned future is an America where everyone has access to the highest quality, person-centered healthcare wherever they call home.

● Who will this new organization represent?
  ○ The consolidated organization aims to serve organizations providing healthcare at home – including hospices, home care and home health providers, and more – the intuitions and business who support these organizations, and the patients and families seeking care through all stages of life.

● Can I count on this new organization to help me/my organization?
  ○ If you/your organization work in hospice, home care, home health, palliative care, or the provision of any healthcare services delivered at home, the goal of a newly formed organization will be to support you in advancing your mission.

● Is it a true consolidation of equals or is it one organization being acquired by the other?
- This is a consolidation of two complimentary organizations with a shared history of and commitment to advocating for care of patients and families in the home and supporting members who provide this critically important care.

- Why is this called a consolidation?
  - The consolidation of NAHC and NHPCO refers to the creation of a new entity, versus one organization merging into another.

- Which current programs will be retained/discontinued?
  - The NAHC and NHPCO Boards of Directors, in consultation with member volunteers from both organizations, will work in the coming months to consider and make recommendations regarding education, conferences, events, and other activities of NAHC and NHPCO, to ensure the new organization best represents the interests of the combined memberships.

- Where is the value for the NAHC and NHPCO members to be part of a larger organization?
  - Collaborative efforts to date, including advocacy efforts and projects like the [Value of Hospice research](#), have shown that the two organizations can do more on behalf of our members by working together. A consolidated organization makes possible a stronger advocacy voice and unified representation; a consolidated source of resources for the industry; more robust research, data analysis, and stakeholder resources; and a greater opportunity to advance excellence across the spectrum of care.

- How will my dues be affected by the consolidation?
  - NAHC and NHPCO will work together, in consultation with member volunteers from both organizations, to review existing membership and dues structures and recommend a new integrated model to begin in 2025.

- My organization is a member of both NAHC and NHPCO. Should I renew both memberships for 2024?
  - Yes, both organizations will continue to fully serve their members and deliver their suite of services and member value through 2024, even as they work together to plan for combined operations.

- How will the new organization approach advocacy?
  - As with considerations around future programming, the NAHC and NHPCO Boards of Directors will work together, in consultation with member volunteers from both organizations, to define the consolidated organization’s approach to advocacy and policy priorities with a focus on member engagement. The new organization will carry forward and build upon the important advocacy work of NAHC and NHPCO, including that of NHPCO’s Hospice Advocacy Network and NAHC’s Advocacy Advisory Council.

- Who will be the CEO of the new organization?
  - The incoming Board of Directors of the new organization will form a search committee to select and hire the new CEO. The current CEOs of NAHC and NHPCO will serve in a capacity to support a successful transition to a combined organization and to support the new CEO for a period of time.

- What has been agreed to? What is a non-binding LOI?
○ The Letter of Intent signed represents the intent to pursue additional discussions, due diligence, and efforts to formalize a legal consolidation.

● What happens next? What is the timeline for the consolidation?
  ○ In the coming months, the NAHC and NHPCO Boards of Directors will work together, in consultation with member volunteers from both organizations, to determine details of how a consolidated organization could best represent the interests of the combined memberships. The organizations expect this process to take 6-10 months.

For additional information, see the press release (NAHC website, NHPCO website).